

Mitsubishi Motors Malaysia Sdn Bhd, a joint-venture between Mitsubishi Corporation (Japan) and Edaran Otomobil Nasional Berhad (EON). is the distributor responsible for the import, assembly, sales and after-sales service of Mitsubishi Motors' vehicles and spare parts in Malaysia.

We invite suitable talented individuals who are result-oriented, fast-paced, committed, mature and can work as a team to join us as:

## **Executive – Dealer Development (Administration)**

### **Responsibilities:**

- To study and analyze the sales performance, marketing and promotional activities done by the competitors and other dealerships
- To study, propose and implement the Sales Policy & Promotion (SPPN) based on result achievement, competitor activities and market scenario
- To compile, follow-up and translate the Sales Ordering from Dealer to Manufacturers
- To follow-up Dealer Management System updates by dealers
- To consolidate the Dealership Audit

### **Requirements:**

- Degree in Business Management/ Marketing or related discipline from recognized institutions
- Minimum 2 years working experience in automotive or related sales & marketing areas
- Proficient in verbal and written English & Bahasa Malaysia
- Result-oriented, resourceful, self-motivated and possess strong planning and organization skills
- Able to work independently with minimum supervision
- Computer literate, especially MS Word, MS Excel

Interested applicants are invited to write-in, fax or email a detailed resume stating qualifications and experience, current and expected salary together with a recent passport-sized photograph to:

Human Resources Department

**Mitsubishi Motors Malaysia Sdn. Bhd. (680028-M)**

Level 6, Building A, Peremba Square, Saujana Resort, Seksyen U2

40150 Shah Alam, Selangor Darul Ehsan

Tel: +60(3)7622.6633

Fax: +60(3)7622.2238

Website: [www.mitsubishi-motors.com.my](http://www.mitsubishi-motors.com.my)

E-mail: [hr@mitsubishi-motors.com.my](mailto:hr@mitsubishi-motors.com.my)